

Score More Time™



Planning your time requires a plan for your time.

Even the most experienced sales professionals find it increasingly difficult to effectively organize and manage their selling time. In our new world, old tools and techniques no longer work. That's why we developed **Score More Time**, the unique time-action system that not only gives you control over your time, but actually helps you create more time for business *and* personal activities.

All the calendars and electronic devices in the world won't help you better manage your time until you make a plan to manage all your activities – professional and personal.

And setting goals isn't enough. Goals without Action Plans for achieving them are really dreams – or fantasies! You need a proven system the works in the real world.

The process and methodology for breaking through.

Score More Time™ lets you:

- Set your revenue generation strategy
- Create strategic objectives that help you focus on profitable activities
- Organize tactics for maximum production and performance
- Reduce activities to a manageable schedule
- Execute your strategy for more selling time and free time

A unique, structured approach.

Too many people confuse activity with productivity. They always appear busy, but they never seem to have enough time to complete all the really important things. You can learn to focus on results, not work!

Our online course will enable you to:

- Quickly identify revenue generating opportunities
- Understand customer profitability
- Prioritize all selling and administrative activities
- Acknowledge and incorporate competing activities into your schedule
- Use a Time-Action Funnel to focus all your activities
- Conduct a Stop-Doing Analysis to free up business and personal time

Rely on someone you can trust – You!

Taking and keeping control of your time will give you more time for everything in your life.

What's To Learn

The online course and optional workshop provides a real-world approach and tools for creating more personal and work time. Learn how to set strategic objectives and develop action plans that focus your activities on results, not work.

Who Will Benefit

- Anyone who wants to improve their time management skills and create more time for everything they want to do.

To learn more about Open Advance™ products and services, visit us online at <http://www.openadvance.com>

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